

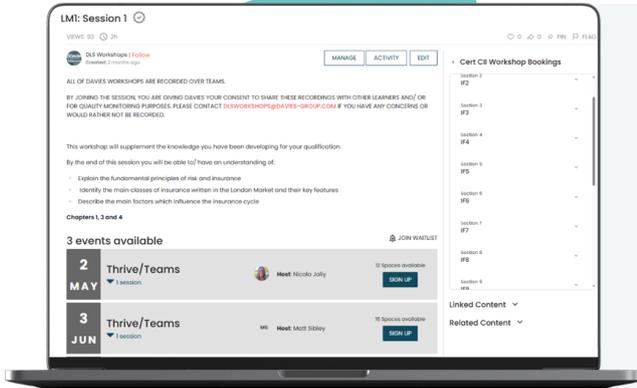
Workshop Update

New Bite-Sized Sessions Now Live



 **Davies**

New Bite-Sized Sessions Now Live



We've revamped our workshops in response to feedback from clients and apprentices.

Each module is now delivered through four bite-sized sessions, making it easier to digest and revisit key content. Every session includes clear learning outcomes and reading guidance to support better learning and revision.

This change, now live, also brings a refreshed look in line with our BTS premium branding-reflecting our continued commitment to quality.

Learners can access session details and attendance info easily via Thrive.



What to expect

Here is an example of studying towards LM1

This timeline demonstrates the updated workshop schedule, designed to enhance your experience while maintaining the quality of your learning



If a learner wishes to study at a quicker pace than the above suggests, alternative date are available

Certificate (CERTCII)

Before beginning Certificate study, we also provide an 'Intro to CERT' workshop

Intro to CERT

By the end of this session, you will be able to:

- + Describe the requirements of the Cert CII qualification
- + Understand the support available to you when completing your Cert CII
- + Understand different study techniques to maximise your results
- + Identify ways of breaking down exam questions

IF1

IF1 provides you with knowledge and understanding of the basic principles of insurance, including the main legal principles related to insurance contracts and insurance business and the key elements to protect consumers.

Session 1

Chapter 1
Principles of insurance

Chapter 7
Indemnity

Chapter 8
Contribution & subrogation

Session 2

Chapter 2
Insurance Market

Chapter 4
Insurable interest

Chapter 6
Proximate cause

Session 3

Chapter 3
Contract and agency

Chapter 5
Utmost good faith

Chapter 10
Consumer protection & dispute resolution

Session 4

Chapter 9
Insurance regulation and legislation.

IF2

IF2 provides you with knowledge and understanding of insurance products and practice, including underwriting and policy wordings, claims, customer service and information and communication technology.

Session 1	Chapter 1 Motor insurance	Chapter 5 Pecuniary insurance	Chapter 8 Material facts	
Session 2	Chapter 3 Packaged insurances	Chapter 4 Property insurance	Chapter 9 Underwriting	
Session 3	Chapter 2 Health insurances	Chapter 6 Liability insurance	Chapter 7 Non-insurance services	Chapter 10 Policy wordings
Session 4	Chapter 11 Claims	Chapter 12 Confidential information and data protection	Chapter 13 Customer service	



IF3			
IF3 provides you with knowledge and understanding of the role of underwriting including identification, assessment and acceptance of risk, rating and relevant financial factors.			
Session 1	Chapter 1 Material facts	Chapter 2 Underwriting principles	Chapter 3 Policy wordings
Session 2	Chapter 5 Personal insurance	Chapter 6 Commercial insurances	Chapter 8 Underwriting considerations
Session 3	Chapter 4 Renewals and cancellations	Chapter 7 Related services	Chapter 9 Establishing a price
Session 4	Chapter 10 Pricing factors	Chapter 11 Managing exposure	

IF4		
IF4 provides you with knowledge and understanding of the claims handling process including notification, assessment, settlement and associate financial factors.		
Session 1	Chapter 1 General principles	Chapter 2 Insurance products
Session 2	Chapter 3 Claims considerations	
Session 3	Chapter 4 Claims handling procedures	Chapter 6 Claims settlements
Session 4	Chapter 5 Claims handling systems	Chapter 7 Management of expenses

I10

I10 provides knowledge and understanding of the roles and responsibilities of insurance broking organisations, their interaction with insurers and clients, the regulatory environment in which they operate as well as both financial and conduct issues.

Session 1

Chapter 1
Insurance broking

Chapter 4
Law of agency

Session 2

Chapter 2
Meeting clients needs

Chapter 3
Other roles of a broker

Session 3

Chapter 5
Insurance regulations

Session 4

Chapter 6
Financial issues facing brokers

Chapter 7
Conduct and culture





LM1

LM1 provides an essential grounding in the workings of the London insurance market.

Session 1	Chapter 1 Principles of insurance	Chapter 3 Insurance products	Chapter 4 The insurance cycle
Session 2	Chapter 2 Key principles & terminology of insurance	Chapter 5 Structure of the London Market	
Session 3	Chapter 6 Legal and regulatory environment	Chapter 7 Regulatory processes	
Session 4	Chapter 8 Role of a broker	Chapter 9 Underwriters	

LM2				
LM2 provides a broader understanding of insurance process and practice across the London Market.				
Session 1	Chapter 1 Business nature of the London Market	Chapter 2 Insurance products	Chapter 4 Market security	Chapter 5 Legislation and regulation
Session 2	Chapter 3 Reinsurance		Chapter 10 Claims	
Session 3	Chapter 6 Insurance intermediaries	Chapter 7 Insurance underwriting	Chapter 9 Delegated authority	
Session 4	Chapter 8 Business process		Case Studies Case study hints and tips	

LM3	
LM3 develops knowledge and understanding of the underwriting disciplines within the London Market.	
Session 1	Chapter 1 Framework of business in the London Market
	Chapter 4 Pricing
Session 2	Chapter 2 Policy wording
Session 3	Chapter 3 Business planning and capital setting
Session 4	Chapter 5 Distribution

Diploma (DIP CII)

Before beginning Diploma study, we also provide an 'Intro to DIP' workshop:

Intro to DIP

By the end of this session, you will be able to:

- + Describe the requirements of the DIP CII qualification.
- + Identify the support available to you when completing your DIP CII.
- + Effectively approach your Diploma Level studies and coursework.

M05

M05 provides candidates with knowledge and understanding of the laws which form the background to the operation of insurance, the system within which these laws operate and are administered and apply knowledge and skills to practical situations.

Session 1

Chapter 1
Law and legal system

Session 2

Chapter 2
Law of torts

Chapter 3
Law of contract

Chapter 4
Law of agency

Session 3

Chapter 5
Contract formation and insurable interest

Chapter 6
Pre-contractual information duty

Chapter 7
Insurance contracts and key terms

Session 4

Chapter 8
Making the claim

Chapter 9
Principles of indemnity

Chapter 10
Subrogation and contribution

M92

M92 helps learners develop knowledge and understanding of the fundamental principles and practices of Insurance business and finance practice.

Session 1

Chapter 1
Structure of the insurance industry

Chapter 2
Roles and responsibilities

Chapter 3
Planning and control

Session 2

Chapter 4
Corporate governance

Chapter 5
Functions within insurance organisations

Chapter 8
Claims reserving

Session 3

Chapter 6
Accounting principles and practises

Chapter 7
Accounting standards and insurance company accounts

Session 4

Chapter 9
Financial ratios

Chapter 10
Financial strength of insurance companies



M80

M80 helps learners develop knowledge and understanding of the fundamental principles and practices of underwriting practice and the environment within which they operate.

Session 1	Chapter 1 Regulatory environment	Chapter 2 Commercial and legislative factors	
Session 2	Chapter 3 Underwriting cycles and trends	Chapter 4 Policy and practise	
Session 3	Chapter 5 Statistical data	Chapter 6 Pricing	
Session 4	Chapter 7 Risk exposure and control		

M81

M81 helps learners develop knowledge and understanding of the fundamental principles and practices of insurance broking practice, including the technical skills required with reference to client care.

Session 1	Chapter 1 Legal environment	Chapter 2 Regulation of intermediaries		
Session 2	Chapter 3 ICOBS	Chapter 8 Claims	Chapter 9 Other services	
Session 3	Chapter 4 Meeting client needs		Chapter 5 Negotiating and placing a risk	
Session 4	Chapter 6 Insurers		Chapter 7 Programme design	

M85

M85 helps learners develop knowledge and understanding of the fundamental principles and practices of claims practice and how claims are handled.

Session 1	Chapter 1 Regulatory environment	Chapter 3 Legal principles	
Session 2	Chapter 2 Determining the existence of cover	Chapter 4 Claims info and reserving	Chapter 5 Handling and settlement
Session 3	Chapter 6 Handling personal lines claims		Chapter 7 Handling property and BI claims
Session 4	Chapter 8 Handling third party liability claims	Chapter 9 Valuing and reserving third party personal injury claims	Chapter 10 Litigating third party liability claims

M66

M66 helps learners develop in the candidate an understanding of delegated underwriting authority from the perspective of all participants, including the setting up, successful management and development of business.

Session 1	Chapter 1 Overview of delegated authority	Chapter 2 Legal and regulatory framework
Session 2	Chapter 3 Setting up delegated authority contracts	Chapter 4 The contractual framework
Session 3	Chapter 5 Underwriting agreements	Chapter 6 Claims management
Session 4	Chapter 7 Business support	Chapter 8 Monitoring and auditing

M67

M67 helps learners to explore the principles of risk management and the role of insurance within these principles.

Session 1	Chapter 1 The meaning of risk	Chapter 2 The purpose and process of risk management
Session 2	Chapter 3 Roles and responsibilities	
Session 3	Chapter 4 Risk identification	Chapter 5 Assessment and measurement of risk
Session 4	Chapter 6 Risk financing, retention and transfer	Chapter 7 Risk management lessons

M93

M93 helps learners develop knowledge and understanding of the fundamental principles and practices of commercial property and business interruption insurances.

Session 1	Chapter 1 Fire and associated contingencies	Chapter 2 Fire hazards and protection	Chapter 3 Other hazards and their control	Chapter 4 Theft risks, losses and protection
Session 2	Chapter 5 Property damage policy cover	Chapter 6 Property damage claims settlement	Chapter 7 Miscellaneous property and pecuniary policies	
Session 3	Chapter 8 BI: basic cover		Chapter 9 BI: policy details	
Session 4	Chapter 10 Surveys for property and BI underwriting	Chapter 11 Essentials of property and BI underwriting	Chapter 12 Property and BI claims	

M96

M96 helps learners develop knowledge and understanding of the fundamental principles and practices of liability insurances practice.

Session 1	Chapter 1 Assessing and managing a liability risk	Chapter 2 Liability underwriting, theory and practise	Chapter 3 International liability underwriting
Session 2	Chapter 4 Employers liability 1	Chapter 5 Employers liability 2	
Session 3	Chapter 6 (p1) Public and products liability	Chapter 7 Public and products liability - the policy	Chapter 8 (p1) Specialist liability risks
Session 4	Chapter 6 (p2) Public and products liability	Chapter 8 (p2) Specialist liability risks	Chapter 9 D&O liability
			Chapter 10 Professional liability



Advanced Diploma (ACII)

Before beginning Advanced Diploma study, we also provide an 'Intro to ACII' workshop:

Intro to ACII

By the end of this session, you will be able to understand:

- + The CII Qualifications Framework, Advanced Diploma subjects and the credit system
- + Compulsory Units
- + Format
- + RevisionMate
- + The Specimen Assignment Document
- + Approach to writing Advanced Diploma Assignments
- + Guidance, and Top Tips
- + Info Sources and Referencing
- + Marking procedures and the Marking Grid
- + Context
- + Answer Planning
- + Results Notification

- ✓ **1-2-1 support available**
- ✓ **Existing resources available**
- ✓ **Update on workshop content coming soon**



>110

Global office locations

>1m

Claims handled pa

>8,500

Global staff

>\$10bn

Claims spend managed pa

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